



December 5, 2011

To whom it would concern:

Salcomp Plc develops and manufactures chargers for mobile phones, tablets, & other electronic devices. Salcomp is the market leader in mobile phone chargers, and the main customers include the major OEM mobile phone manufacturers. Power adapters based on Salcomp's own product platforms are suitable also for cordless fixed-line phones, Bluetooth headsets, media players, modems and routers, point-of-sales devices, as well as for netbooks. Salcomp's headquarters are in Salo, Finland. Salcomp has some 9,000 employees.

J Lyons Marketing is our manufacturer's representative in the North American market for selected accounts. John Lyons has been very effective with OEM accounts and now we were able to extend his services into the retail market. In our experience, we have found the best manufacturer rep firm in North America.

If a European company in consumer electronics wants to enter North America, I can highly recommend J Lyons Marketing as a partner in North America. Please call me if you would like to know more.

Sincerely,

Antero Palo

Corporate Vice President, Sales & Marketing

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